ALLAN GRAY BALANCED FUND

Fact sheet at 31 January 2006



Sector: Domestic AA Prudential Medium Equity

Inception Date: 1 October 1999 Fund Manager: Arjen Lugtenburg Qualification: M Com, CA(SA), CFA

Asset Allocation

The Fund's investment strategy is to earn a higher rate of return than the market value-weighted average of the domestic medium equity prudential unit trust sector excluding the Allan Gray Balanced Fund without assuming any greater monetary risk. Risk will be higher than the Stable Fund but less than the Equity Fund.

Fund Details Commentary

Price: 3769.64 cents R 12 857 120 231 Size: Minimum lump sum: R 5 000 Minimum monthly: R 500 Subsequent lump sums: R 500 No. of share holdings: 55

01/01/05-31/12 dividend (cpu): 73.47

Interest 35.49, Dividend 37.92,

Foreign Interest 0.05

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT).

On the back of a strong equity market the Fund extended its strong absolute 12-month return to 41%, well ahead of its benchmark, being the average prudential fund, which returned 34.5% over this period. During January, Rand strength and weakness in the Japanese market however impacted negatively on the Fund's offshore assets. The Fund maintained its somewhat subdued exposure to the domestic equity market. Although attractive value is becoming scarce in the JSE, we continue to find compelling value among domestically focused resource shares, financials and select industrials whose earnings are not cyclically high and with better than average growth prospects such as MTN, Remgro, Sun International and Shoprite. Offshore exposure was maintained at close to the maximum 15% level. Among offshore equities we continue to prefer Asian and Japanese equities.

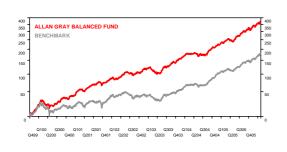
Top 10 Share Holdings at 31 December 2005*

JSE Code	Company	% of portfolio
SOL	Sasol	7.47
MTN	MTN	5.78
AMS	Angloplat	4.24
REM	Remgro	3.32
HAR	Harmony	2.90
SBK	Stanbank	2.77
AGL	Anglo	2.64
NPN	Naspers-N	2.43
ASA	Absa	2.09
NPK	Nampak	2.04

Asset Class	% of Fund
Shares	59.23
Derivatives	-1.74
Net Equity Exposure	57.49
Derivative - Contract Value	1.74
Property	1.99
Bonds	10.47
Money Market & Cash	13.68
Foreign	14.63
Total	100.00

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



% Returns	Balanced Fund	Avg Prudential Fund
Since Inception (unannualise	ed) 377.4	182.8
Latest 5 years (annualised)	25.7	17.6
Latest 3 years (annualised)	30.3	27.1
Latest 1 year	41.0	34.5
Risk Measures		
(Since incep. month end price	es)	
Maximum drawdown*	-12.5	-19.2
Annualised monthly volatility	10.8	11.3

^{*} Maximum percentage decline over any period

Allan Gray Unit Trust Management Limited

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Collective Investment Schemes in Securities (unit trusts) are generally medium-to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. All of the unit trusts may be capped at any time in order for them to be managed in

^{*} The 'Top 10 Share Holdings' table is updated quarterly.